Ancillary Quote Requirements:

* Group Name
* Group address
* Alternate Location Information
* SIC Code or Nature of business
* Employer contribution strategy
* Prior Coverage Information
  + If the group has prior coverage, we need the current rates, plan designs, and benefit booklets.
* Member Information
  + Name
  + DOB
  + Gender
  + Contract type for each line of coverage
  + Home Zip
  + Work State
  + Date of Hire
  + Job Title (LTD/STD/Life)
  + Salary (LTD/STD/Life)

Other Info:

* Groups formed within the last year cannot have LTD. Guardian will let you fill out a form to ask for a quote, but generally declines
* Delta Dental will not write groups under 10 enrolled
* USAble only offers the flat rated plans to groups under 10
* Guardian and MetLife have no waiting periods on their dental plans
* MetLife will not write a group where more than 75% of the group are immediate family members- the other carriers will not for life/disability